Facebook Dos and Don'ts

The ultimate guide to be visible on Facebook Groups, get clients and raise your income

The DOs:

- 1. Be active in Facebook groups where your target audience hangout.
- 2. Stick to at least 2-3 groups.
- 3. Post at least 2-3 times a day.
- 4. Be consistent with your message throughout your posts.
- 5. Post the same number of content at the same time and frequency every day.
- 6. Read Facebook group rules to avoid being banned from the group.
- 7. Follow the 80/20 rule. Make 80 percent of your posts something of value to your audience and let 20 percent of your posts promote your business.
- 8. Engage with other members of the group to build solid relationships.
- 9. Be helpful.
- 10. Keep track of all your Facebook posts and where you posted them, so you can reuse or repurpose the content for another group.
- 11. If the group rules allow, feel free to share your freebies with the members of the group.
- 12. Share your experiences, successes and failures.

The DON'Ts:

- 13. Don't be an A-hole.
- 14. Don't spam.
- 15. Don't indiscriminately add people as your friends without asking for permission or building a relationship first.
- 16. Don't pitch, but if the group rules allow you to pitch, don't do it often.
- 17. Don't post the same content in more than one group at the same time.
- 18. Don't just post, comment as well.